

**TABLE 710-1 Pricing Matrix for Training  
DoD 7000-14-R**

		<b>FMS Full</b>	<b>FMS NATO</b>	<b>FMS Incremental</b>	<b>IMET</b>	<b>FMF Grant/ NATO (8)</b>	<b>FMF Grant/ Incremental (9)</b>
<b><u>Pay &amp; Fringe Benefits</u></b>							
<b><u>Direct Costs</u></b>	Notes						
Civilian Pay	(6)	X	X	I	I	X	I
Civilian Fringe Benefits	(1)	X	X	X (4)	X (4)	X	X (4)
Civilian Unfunded Retirement	(1) (2)	X	X	N/A	N/A	X	N/A
Military Pay	(3) (6)	X	X	I	N/A	N/A (5)	N/A (5)
Military Fringe Benefits & Othr Pers Supt Costs	(3)	X	X	X (4)	N/A	N/A	N/A
<b><u>Indirect Costs</u></b>							
Civilian Pay	(6)	X	N/A	N/A	N/A	N/A	N/A
Civilian Fringe Benefits	(1)	X	N/A	N/A	N/A	N/A	N/A
Civilian Unfunded Retirement	(1) (2)	X	N/A	N/A	N/A	N/A	N/A
Military Pay	(3) (6)	X	N/A	N/A	N/A	N/A	N/A
Military Fringe Benefits & Othr Pers Supt Costs	(3)	X	N/A	N/A	N/A	N/A	N/A
<b><u>Non-Personnel Costs</u></b>							
Direct Material/Other Costs		X	X	X	X	X	X
Indirect Material/Other Costs		X	N/A	I (7)	I (7)	N/A	I (7)
<b><u>Attrition Factor</u></b>	X	N/A	N/A	N/A	N/A	N/A	
<b><u>Informational Program (IP)</u></b>		X	X	X	X	X	X
<b><u>Mailing Fee (RIM)</u></b>		X	X	X	X	X	X

Legend: X = Full Cost I = Incremental

**Notes:**

- (1) Applied as a percentage of labor cost (see <http://www.dtic.mil/comptroller/rates/>)
- (2) U.S. Government contribution which is not included in DoD appropriations (see <http://www.dtic.mil/comptroller/rates/>)
- (3) Use Composite Military Pay Scale (see <http://www.dtic.mil/comptroller/rates/> for appropriate MILDEP).
- (4) The full fringe benefit rate is applied to incremental payroll cost.
- (5) Not charged when FMS case is 100 percent FMF Grant funded.
- (6) See paragraph 070202 and 070203 relative to leave and holidays as part of civilian or military pay.
- (7) See paragraph 071206 for prescribed rate.
- (8) NATO eligible countries using FMF Grant funding.
- (9) FMS Incremental eligible countries using FMF Grant funding.